



**Spenco Engineering Company Limited**

Clyst Honiton • Exeter • Devon • EX5 2DX • England

Tel: +44 (0) 1392 369795

Fax +44 (0) 1392 364439

Email: [david.bray@spenco.co.uk](mailto:david.bray@spenco.co.uk)

Website: [www.spenco.co.uk](http://www.spenco.co.uk)

**TO WHOMSO EVER IT MAY CONCERN**

**AFRO PROJECTS & EXPORTS**

In 2008 Spenco Engineering Ltd. appointed AFRO PROJECTS & EXPORTS, B-349, Mastermind-I, Royal Palm Estate, Aarey Colony, Goregaon (East), Mumbai- 400 065 (India), to assist us in our sourcing of cast, forged, machined parts and other metal components from India.

Afro Project were authorised to act on our behalf as our agents in all aspects of our out sourcing from India ie receiving enquiries, forwarding them to potential manufacturers, obtaining quotes, negotiations, facility & process audit, pre-shipment approval for samples & bulk supply, shipment monitoring, over all follow-up & general co-ordination and communications.

During the time since appointment Afro Projects has:

- Successfully identified new suppliers for forgings and machined parts.
- Is actively introducing and improving the quality processes in both our new and existing suppliers.
- Assisted in the transfer of technical knowledge, machinery and machining processes from Spenco to our existing and new suppliers.
- As our agent acted on all other matters relating to our business in India.

We are extremely pleased and impressed with Afro Projects & Exports level of expertise, professionalism and diligence. The work carried out so far has enabled us to outsource product manufacturing with the confidence that product delivered will be consistent with our in-house quality standards, which are vital to Spenco, an internationally recognised producer of quality engineered components, supplying major machinery manufacturers and distributors, in over 50 countries.

We are pleased to be associated with Afro Projects & Exports, and have no hesitation in recommending them.

For **SPENCO Engineering Company Limited**

David Bray  
Managing Director

8<sup>th</sup> March 2010